

2018 PRODUCER INFORMATION AND WOOL VALUES

Together we're growing something special.

britishwool.org.uk

CHAIRMAN'S LETTER

Dear Valued Wool Producer

I am delighted to have been elected as your new Chairman at an exciting time of change for British Wool.

We are continuously looking to improve as a business against our two key performance benchmarks: the price we return to producers and the service we provide them.

Despite dire predictions at the end of last season from our competitors that the global crossbred wool price would fall significantly, perhaps even halve, our auction prices have been pretty stable this year. You will see from the table on page 3 that the prices we will shortly pay you for this season's wool are higher than the prices offered last year by the competition. It is worth noting, by our Welsh members, that we took all the Welsh mountain wool brought into us, whereas our competition frequently turned this wool away and, as a result, we have finished with a significantly higher weight of Welsh mountain wool this year. In terms of our relative pricing against the other major crossbred wool, i.e. New Zealand, for the last year or so the prices achieved by British Wool have been in line, or at a premium, to New Zealand wool prices (see chart on page3).

Last year we opened a new collection centre in Ropley, Hampshire and this has proved a huge success with many of you choosing to drop your wool there. We are opening new trial Intermediate Centres in Tyrone, Northern Ireland and Penrith, Cumbria (see details on pages 9-12). If you drop your wool at Intermediate Centres there is no onward transport cost incurred by you. We are also relocating our Ashford depot to a new site just 5 minutes from Junction 10 of the M20, the Ashford South exit.

Finally, we are launching an early years' cash flow support scheme for industry new entrants. To qualify, producers must not have been registered with us before and must have kept sheep for fewer than five years. Eligible producers will be paid 100% of their clip value in their first two years and will then transition onto our standard payment scheme over the following three years. New entrants will be paid the same prices per kg as existing members and, over the 5 year life of their scheme, receive the same cash amount as they would have done in the standard payment scheme. Full details of the scheme may be found on page 25 and an application form can be downloaded at britishwool.org.uk. We are keen to support the next generation of sheep farmers to ensure the long term health of the sheep industry and your organisation, British Wool.

Yours sincerely

Trevor Richards

Trevor Richards
Chairman

P.S. I hope you like the format of our new annual wool values document which, before you ask, cost 40% less to produce than the package you have received in previous years!

ORGANIC WOOL

With improving demand from the bedding & soft furnishings sectors we have seen an increased level of enquiries for Organic Wool. With this in mind we will be paying a premium of **50p/kg** on the fine (203 -291) and medium (305-399) category wools and the following finer micron hill wool grades (614, 615, 653, 654, 655, 659, 668, 698).

The Mule No1 and No2 Grades (423, 426, 430, 434) will qualify for a **25p/kg** premium.

Please note: These premiums will be added to the 2018 **graded advance** payment.

**GOOD NEWS
ORGANIC PREMIUM
UP TO 50p/KG PAID
WHEN WOOL IS
GRADED**

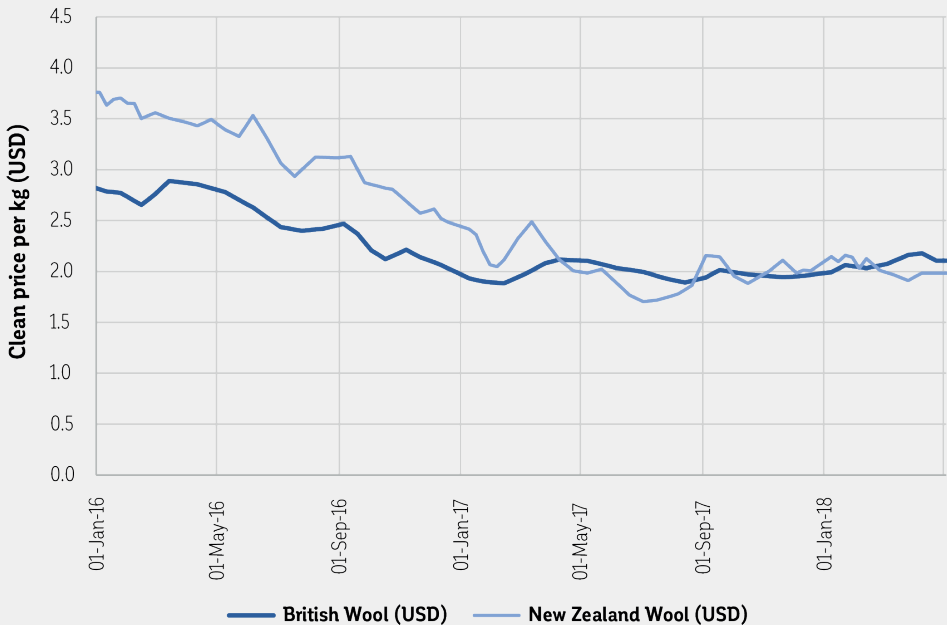
BRITISH WOOL VS COMPETITOR'S TYPICAL PRICES

BREED	AVERAGE CLIP VALUE £/KG (AFTER ALL COSTS AND EXCLUDING VAT)		
	2017 Clip Value	Competitor Offer*	British Wool Premium
Suffolk	£0.59	£0.55	7%
Romney	£0.80	£0.55	45%
Texel	£0.64	£0.55	16%
Mule	£0.64	£0.55	16%
Cheviot	£0.97	£0.55	76%
Radnor	£0.60	£0.55	9%
Welsh	£0.30	£0.30#	0%
Swaledale	£0.30	£0.25	20%
Blackface	£0.52	£0.40	30%

*Prices advertised by national competitor at South Molton livestock market May 2017

Please see Chairman's comments regarding Welsh mountain prices on page 2

British and New Zealand wool prices - USD (Based on clean dry weight of wool after commercial scouring)



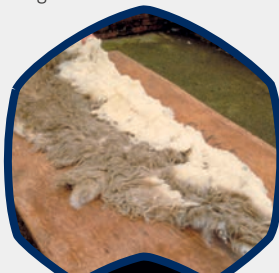
APPROVED METHOD OF FLEECE PRESENTATION

After shearing, throw out the fleece onto a clean surface, flesh side down. Fleeces from the Blackface, Herdwick and Rough Fell breeds should be laid flesh side up.

Pick off any extraneous matter and remove any daggings which may have been missed pre-shearing.

1

Include only clean, dry belly wool with the fleece before folding the flanks toward the centre.



2

Turn in the britch end and roll the fleece firmly and neatly towards the neck.



3

After rolling, part the fleece.



4

Without twisting tuck the neck wool firmly into the body of the fleece.



5

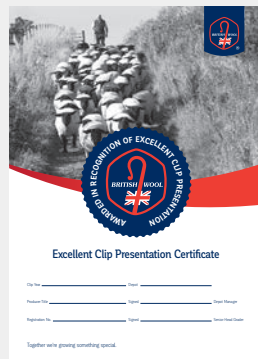
The resulting well presented fleece is firm and secure. Place the tucked fleece firmly into the wool sheet.



- **Do** remove all claggs and daggings. There is a price penalty for claggy and undocked fleeces.
- **Do** roll fleeces properly. Please make the effort. Only those fleeces which are rolled can be graded and paid for at fleece wool prices. Wool sent in not rolled can be valued only as "broken" wool, for which the price is much lower.
- **Do** pack different breeds and types of wool into separately-labelled containers.
- **Do** pack oddments separately.

- **Do not** mix hill wool with lowland wool. Kemp from hill wools can cause cross fibre contamination and spoil lowland fleeces.
- **Do not** mix coloured wool with white wool - can result in cross fibre contamination.
- **Do not** mix hog wool with wool from ewes and wethers.
- **Do not** mix oddments together with fleece wool.

Should your depot's grader recognise your clip as being excellently presented from farm to depot then you could be awarded one of these certificates.



PACKING AND PRESENTATION

OVER PACKED
Sheets won't stack properly



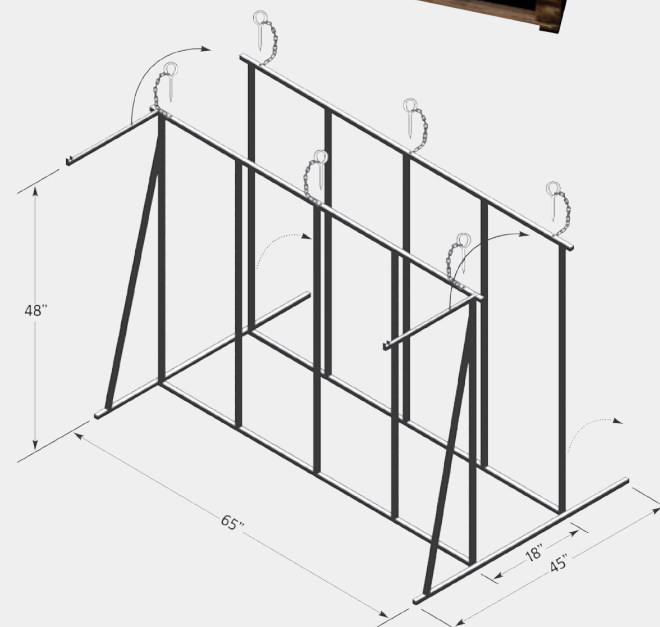
UNDER PACKED
Sheets cause problems too



DON'T FORGET
Pack correctly



We need evenly and well packed sheets. Please remember to store in a clean dry place ideally on a pallet and not in direct contact with a concrete floor



Use our FREE blueprint for making your very own packing frame, which is basically no more than two farm gates!

MAXIMISE YOUR CLIP VALUE

The global wool market is extremely competitive where buyers of wool seek out the most cost efficient supply in order to meet their requirements. Whilst the vast majority of British wool is presented in good condition, we see many avoidable faults that can reduce the value by over 80%.

Please take care to ensure that your wool is delivered to us in good condition.

AVOID THESE FAULTS

EXCESSIVE MARKING – CODE ‘H’

If you do need to mark your sheep, please only use an approved product and use it sparingly. British Wool conduct a licensing scheme for marking fluid manufacturers whereby they submit their products for stringent ‘scourability’ tests. Only use products bearing the logo on page 7. A list of approved marking fluids may also be found under the producer services section of our website: www.britishwool.org.uk

DIP COLOURED – CODE ‘T’

Avoid buying sheep that have been bloom dipped. This dramatically reduces the value of the fleece.

WET – CODE ‘Y’

We have seen an increased number of wet clips being received at our depots. This wool has to be sent away for scouring which adds significant extra cost. Please avoid shearing wet sheep, store the wool in a clean, dry place and ensure that all loads are fully sheeted in transit.

DAMAGED – CODE ‘F’

Fleeces damaged by dampness, ticks, lice or fly-blown and maggoty. Where fleeces have been shorn or stored in damp conditions, the wool once dried, becomes brittle and heavily discoloured.

Remember to store in a clean dry place and not in direct contact with a concrete floor. Wool is naturally hygroscopic and draws in moisture from the floor.

EXCESS VEGETABLE MATTER – CODE ‘V’

Whilst this fault can occur naturally from areas of grazing – Heather, moss, bracken etc, many of the cases we see are usually avoidable: Hay, seed, straw, chopped silage. These avoidable faults can cause significant problems to the downstream manufacturers and potentially result in large financial claims.

DAGGINGS – CODE ‘D’

Less 10p per kg – on weight of the fleece before removal of daggings. Please remove these and discard as they have no commercial value.

UNROLLED FLEECES – CODE ‘U’

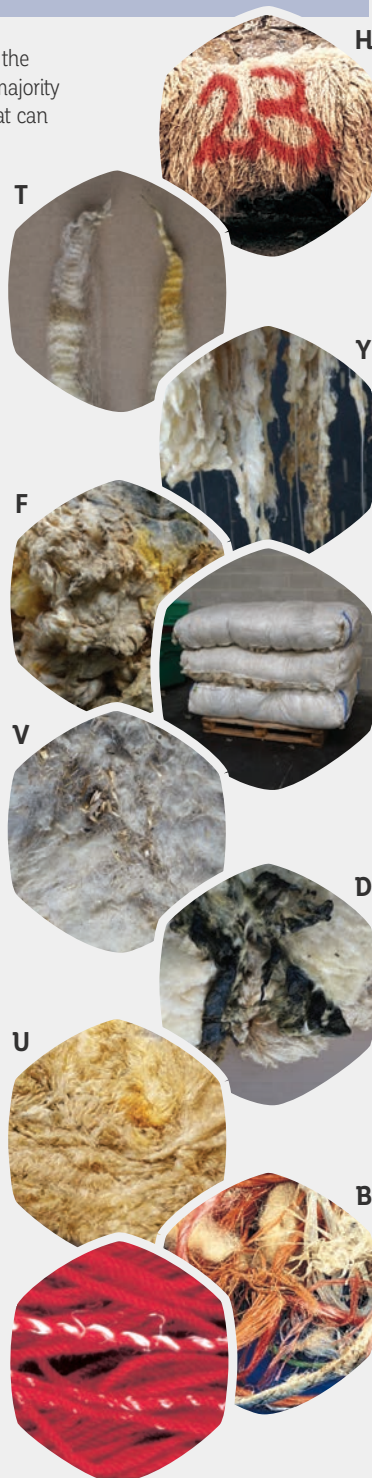
Less 10p per kg – significantly impact on handling efficiency in depots.

POLYPROPYLENE/NYLON CONTAMINATION – CODE ‘B’

Less 30p per kg.

As the images show, the results can be the rejection of a carpet yarn as these contaminants will not dye as part of the wool process.

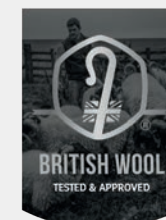
Remember it takes a sheep 12 months to grow a fleece. Please don’t let a few careless moments ruin it.



PLEASE USE LICENSED MARKER PRODUCTS

Product Type	Individual Brand(s)	Colour(s)
Marking Fluid	SmartWater Traceable Livestock Marker	
Aerosol Marker	Aeropak Sheep Marker	
Aerosol Marker	Flexmark Sheep Marker Damar Sheep Marker GEA Fleece Marker	
Branding Fluid Aerosol Marker Marking Paste Marker Spray Ram Crayon	Carr Billington Sheep Branding Fluid, Marking Paste and Marker Spray Downland Sheep Branding Fluid, Marking Paste and Premium Stock Marker Molemark Performance Stock Marker Osmonds (Ireland) Branding Fluid Country (UF) Stock Spray Marker Co-op Animal Health Mastervet Stock Marker Henry Schein Marking Spray Shearwell Data Jet Spray Mark for Sheep Richardsons of Feckenham Stock Marker Biochem Laboratories (Ireland) Topman Marking Spray Nettex Promark Branding Fluid Nettex Promark Marker Aerosol Nettex Flockmaster Marking Paste Nettex Marksman Marker Spray Nettex Sure Sired Ram Crayon	Fluid Aerosol Paste Spray Crayon
Crayons (for use with Ram harnesses)	Topmarks	
Branding Fluid	Si-Ro Mark	
Aerosol Marker	Agrihealth Sheep Marker A P Supplies Heavy & Quick Dry Sheep Marker Cox Sheep Marker Coyle (Ire) Animal Marker & Long Term Marker Roxan/Datamars Easy Mark Sheep Marker Irish Drugs Stockmaster Stock Marker Kerbl (Ger & Fra) Top Mark Sheep Marker Kruuse (Den) OviMark Sheep Marker Mullinahone (Ire) Stock Marking Spray Pharvet (Ire) Duramark & Long Term Sheep Marker Quicktag/Datamars QuickMark Sheep Marker Ritchey Stock Marker Stockshop Marking Spray Sheep Marker Trilanco Stay On Stock Marking Spray	Quick Dry Formula Waxy Formula
Marker Crayon	Mastermark Marker Crayon	

Our licensed products are easy to identify as they bear this logo.



MINIMISE YOUR TRANSPORT COSTS

There is no transport charge for producers delivering into grading or intermediate depots.

British Wool's nationwide network of hauliers collects wool from farm and our network of local collection centres.

Producers using the transport service will be recharged for their transport costs based upon the weight and number of sheets (or bales) used as per the rates below;

Collection Centres: A charge of £515 per wool sheet will be made for deliveries to haulier depots and authorised collection sites.

2,000 kg or over: A charge of £5.40 per sheet will be made for any pick-up by haulier from a farm.

500 to 1,999 kg: A charge of £7.45 per sheet will be made for any pick-up by haulier from a farm.

Under 500 kg: A charge of £10.80 per sheet will be made for any pick-up by haulier from farm.

British Wool seeks to minimise the cost of this service to producers and you can help.

- If producers work with their neighbours to gather a higher weight of wool at a single location they will be recharged at a lower rate. As a guide 2000kg would be 33 sheets at an average weight of 60kg.
- If producers pack more wool into their sheets they will be charged for fewer sheets – 2000kg would be 25 sheets at 80kg.



NEW WEBSITE, NEW FEATURES FOR WOOL PRODUCERS

British Wool will be launching a new website in May 2018, including a new interactive depot network feature which will allow producers to easily locate their nearest depot, along with transport options for wool delivery.

The new site will also feature a range of information specifically designed for producers, including best practice, advice, and the latest news, events and blogs. Shearing training can also be booked online, receiving an exclusive 10% saving across the full course catalogue.

The new format and design will ensure all information is quick and easy to find, supported by a site-wide search facility.

The British Wool website is available at www.britishwool.org.uk. To keep up to date with all British Wool news, follow @britishwoolfarm on Twitter and Facebook.

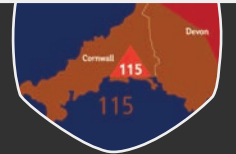
BRITISH WOOL DEPOTS

115 - Liskeard Grading Depot - Adrian Prisk, Depot Manager

Lamellion, Liskeard, Cornwall, PL14 4JT

01579 342422 • Liskeard@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



122 - South Molton Grading Depot - Mike Berry, Depot Manager

Pathfields, South Molton, Devon, EX36 3DU

01769 572178 • SouthMolton@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



Ropley Collection Site - Gordon Wyeth

Maple Farm, Gilbert Street, Ropley, Hampshire, SO24 0BY

01962 772264 • By appointment

Swindon Collection Site - Ben Miller

Nebo Farm, Clyffe Pypard, Nr Broad Hinton, Swindon, Wiltshire, SN4 9NP

07789 987 349 • 1st May to 31st August, Monday to Sunday • Please phone to arrange drop-off

New for 2018

Salisbury Collection Site - Nathan Wall

Fifield Ashes, Broad Chalke, Salisbury, Wiltshire, SP5 5HT

07748 408 678 • 1st May to 31st October, Monday to Sunday • Please phone to arrange drop-off

New for 2018

206 - Ashford Grading Depot - Spencer Bromfield, Depot Manager

Walnut Tree Farm, Church Road, Smeeth, Ashford, Kent, TN25 6SA

01233 622444 • Ashford@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



404 - Brecon Grading Depot - Brian Jones, Depot Manager

Unit Ffrwdgrech Industrial Estate, Brecon, Powys, LD3 8DR

01874 622754 • Brecon@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



Bromyard Intermediate Depot - Caroline Larratt, Depot Manager

Three Mills, Porthouse Industrial Estate, Bromyard, Herefordshire, HR7 4HS

01885 483314 • Bromyard@britishwool.org.uk • Monday to Friday 8:00am - 12.30pm

The Brecon Depot operate numerous wool pick up points around South Wales. Please contact the Depot for further details.

410 - Newtown Grading Depot - Barry Bellis, Depot Manager

Dyffryn Industrial Estate, Pool Road, Newtown, Powys, SY16 3BD

01686 626040 • Newtown@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



Dinas Mawddwy Intermediate Depot - Peter Cartwright, Depot Manager

The Old Road, Dinas Mawddwy, Machynlleth, Powys, SY20 9LT

01650 531206 • Dinas@britishwool.org.uk • Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm

Holyhead Intermediate Depot - Meirion Jones, Depot Manager

Bwllyn Farm, Bryngwran, Holyhead, Anglesey, LL65 3RW

01766 515178 • Porthmadog@britishwool.org.uk • 1st June to 28th September: Monday / Friday 8:30am to 3:30pm

Porthmadog Intermediate Depot - Meirion Jones, Depot Manager

Madoc Street, Porthmadog, Gwynedd, LL49 9DL

01766 515178 • Porthmadog@britishwool.org.uk • October to May: Monday to Friday 8:00am to 4:30pm

1st June to 28th September: Tuesday / Wednesday / Thursday 8:00am - 4:30pm

Ruthin Intermediate Depot - Sion Lewis

Brickfield Lane, Ruthin, Clywd, LL15 3RW

01824 709606 • Ruthin@britishwool.org.uk • Monday to Friday 8:00am - 4:30pm

Lampeter Collection Site - Gwili Jones

Gwili Jones, Maesyfelin, Lampeter, Ceredigion, SA48 8LS

01570 423 777 • lampeter@gwilitractors.co.uk • Monday to Friday 8:00am to 5:30pm, Saturday 8:00am to 12:30pm

Tregaron Collection Site - DAG Jones

D A G Jones, Tregaron Mart, Station Road, Tregaron, Ceredigion, SY25 6HX • 01974 298 365

510 - Stamford Grading Depot - Julie Gregg, Depot Manager

Unit 2, Wool Depot, Uffington Road, Stamford PE9 2BF

01780 481788 • Stamford@britishwool.org.uk

8th May to 28th February: Monday to Friday 8:00am - 12:30pm & 1:00pm - 4:00pm

**Ashbourne Intermediate Depot - Richard Toon**

Lower Ground Farm, Leek Road, Upper Mayfield, Ashbourne, Derbyshire, DE6 2HR

01335 342729 • 14th May to 29th September: Monday to Saturday

Aylesbury Intermediate Depot - Andy Deverall

Grove Farm, Chearsley, Aylesbury, Buckinghamshire HP18 0DL

07912 987241 • 14th May to 24th August: Monday / Wednesday / Friday

Brackley Intermediate Depot - Andy Deverall

Grange Farm, Helmdon, Brackley, Northamptonshire NN13 5QF

07912 987241 • 8th May to 27th October: Tuesday / Thursday / Saturday

Chesterfield Intermediate Depot - Richard Hopkinson

Oak Tree Farm, Astwith Pilsley, Chesterfield, Derbyshire, S45 8AN

07813 896722 • 29th May to 24th August

Hunningham Intermediate Depot - Julie Gregg, Stamford Depot Manager

Long Itchington Road, Hunningham, Leamington Spa, Warwickshire CV33 9EW

01780 481788 • Stamford@britishwool.org.uk • 23, 30 May, 1 Aug - 26 Sept - Wednesdays only 8:00am - 5:00pm

6th June to 19th July Wednesday / Thursday 8:00am - 5:00pm

Ashbourne Collection Site - Philip Allen

Alder House, Alder Lane, Brailsford, Ashbourne, Derbyshire DE6 3GR

Collection site is self service, call for advice if needed. 07966 136774 • 4th June to 31st August.

Bury St. Edmunds Collection Site - Andrew King

Ruffins Farm, Whepstead, Bury St Edmunds, Suffolk IP29 4UD

Collection site is self service, call for advice if needed. 07774 668393 • 14th May to 17th August

Caistor Collection Site - Julie Gregg - Stamford Depot Manager

Nettleton Service Station, Caistor, Lincolnshire LN7 6AW

01780 481788 • 14th May to 31st August: Monday to Friday 9:00am - 5:00pm

Chelmsford Collection Site - Simon Hollington

Wellinditch Farm, Crows Lane, Stow Maries, Chelmsford, Essex CM3 6SD

07836 545487 • 4th June to 27th July

Colchester Collection Site - Robert Chamley

Great Porters Farm, Fordham Heath, Colchester, Essex CO3 9TZ

07889 195824 • 21st May to 27th July

Lutterworth Collection Site - Matt Grindall

Manor Farm, Catthorpe, Lutterworth, Leicestershire LE17 6DB

07786 072703 • 14th May to 31st August: Monday to Friday 9:00am - 5:00pm

New for
2018**Norwich Collection Site - George Harvey**

White House Farm, The Street, Flordon, Norwich, Norfolk NR15 1RN

07771 522347 • 14th May to 26th October

Saxmundham Collection Site - W E Chantry & Son

Peacock Farm, London Road, Thorington, Saxmundham, Suffolk IP17 3QU

01986 784704 • 14th May to 20th July

New for
2018**Stanton on the Wolds Collection Site - Julie Gregg, Stamford Depot Manager**

Bank Farm, Melton Road, Stanton on the Wolds, Nottinghamshire NG12 5PJ

01780 481788 • 21st May to 24th August

Stevenage Collection Site - Julie Gregg, Stamford Depot Manager

Highbury Farm, Woodend, Ardeley, Stevenage, Middlesex SG2 7BD

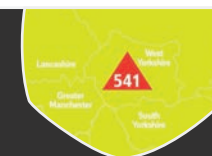
01780 481788 • 21st May to 10th August: Monday / Tuesday / Thursday / Friday

541 - Bradford Grading Depot - Peter Manley, Depot Manager

Sidings Close, Canal Road, Bradford, West Yorkshire, BD2 1AZ

01274 737559 • Bradford@britishwool.org.uk

Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm

**Ashbourne Intermediate Depot - Richard Toon**

Lower Ground Farm, Leek Road, Upper Mayfield, Ashbourne, Derbyshire, DE6 2HR

01335 342729 • 14th May to 29th September: Monday to Saturday

Carlisle Intermediate Depot - Jane Darke, Depot Manager

Unit 2D, Heathlands, Kingmoor Park, Carlisle, CA6 4RE

01228 672111 • Carlisle@britishwool.org.uk • Monday to Thursday 8:00am - 4:30pm, Friday 8:00am - 3:30pm

Chesterfield Intermediate Depot - Richard Hopkinson

Oak Tree Farm, Astwith Pilsley, Chesterfield, Derbyshire, S45 8AN

07813 896722 • 29th May to 24th August

Chipping Intermediate Depot - Mick Ellison

Cold Coates Farm, Chipping, Near Preston, Lancashire, PR3 2WQ

07860 652414 • Monday to Friday 9:00am - 4:30pm

Penrith Intermediate Depot - John Errington

Ladyswood House, Roundthorpe, Penrith, Cumbria, CA11 8SJ

07767 803 077 • May to September, Monday to Friday

New for
2018**Richmond Intermediate Depot - Ernest Bainbridge / Syd Bainbridge**

Bainbridge Bros, Marrick Abbey, Richmond, North Yorkshire, DL11 7LD • 07772 623119

Tideswell Intermediate Depot - Cameron Gill

Crossgate Farm, Wheston, Tideswell, Derbyshire, SK17 8HZ
07976 938419 • 15th June to end September: Friday 9:00am - 5:00pm, Saturday 9:00am - 12:00pm

Bishop Auckland Collection Site - Richard Todd

High Toft Hill Farm, Bishop Auckland, County Durham, DL14 0PE • 01388 833117

Ormskirk Collection Site - J & E Scarisbrick

Thompson's Farm, Thannersmiths Lane, Mawdesley, Ormskirk, Lancashire, L40 2RA • 01257 451517

Oxspring Collection Site - K Stuart & Sons

Dyson Cote Farm, Oxspring, Sheffield, South Yorkshire, S36 8YR • 01226 762398

Penrith Collection Site - David Gillett

Highway Shearing, Unthank hall, Skelton, Penrith, Cumbria, CA11 9TG
01768 899 659 • 07881 922 492 • October to April

New for
2018

Ripon Collection Site - Andrew Percy

Springhill, Jervaulx, Masham, Ripon, North Yorkshire, HG4 4PG • 01677 460039

Silecroft Collection Site - Sharp & Son

Manor House Garage, Silecroft, Cumbria, LA18 4NS • 01299 772200

623 - Irvine Grading Depot - Billy Hewitson, Depot Manager

1 Arkwright Way, North Newmoor Industrial Estate, Irvine, North Ayrshire, KA11 4JU
01294 203637 • Irvine@britishwool.org.uk
Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



624 - Evanton Grading Depot - David Ewan, Depot Manager

Newton Road South, Evanton, Ross-Shire, IV16 9UH
01349 830678 • Evanton@britishwool.org.uk
Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



Alford Intermediate Depot - Alistair Smart

G P Smart & Son, Shiel Farm, Muir of Fowlis, Alford, Aberdeenshire, AB33 8NU
01975 581224 • 1st June to 14th September: Monday to Friday 8:00am to 4:30pm (Not 21st or 22nd June)

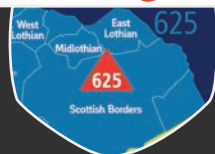
Rogart Collection Site - Nigel Murray

Morvich farm, Rogart, Sutherland, IV28 3XB
07979 783700 • 20th July to 18th August: Friday / Saturday

New for
2018

625 - Galashiels Grading Depot - Cameron Solley, Depot Manager

North Wheatlands Mill, Galashiels, Selkirkshire, TD1 2HQ
01896 754898 • Galashiels@britishwool.org.uk
Monday to Thursday 8:00am to 4:30pm, Friday 8:00am to 3:30pm



Perth Intermediate Depot - Karen Lamb / Matthew May

WCF-Phoneix, Cromwellstore, Almondbank, Perth, Perthshire, PH1 3GT
01738 582020 • June to November: Monday to Thursday

PAYMENT ADVICE

This year we will be introducing a new look payment advice which has been redesigned to make it easier to read and provides more detailed payment information. Should you require any explanation regarding the new layout please contact Producer Services on 01274 688666 and they will be happy to assist you with any queries you may have.

WHY DO WE GRADE WOOL?

The United Kingdom is unique in that it has more native breeds of sheep within its shores than any other country in the world. In addition to this there are numerous cross breeds and continental breeds. British Wool grades wool to internationally recognised standards, the purpose of which is to ultimately add value for downstream manufacturers which enables us to achieve a better producer return.

Please note stringent quality control procedures are in place throughout the depots to ensure that end users receive the best possible quality British wool.

GRADING TERMS		GRADING TERMS	
HOG	First shear up to 15 months growth	DISCOLOURED	Natural discolouration, yellowness in colour
EWE	Second or subsequent shear up to 12 months growth	SOFT COTTS	Slightly matted fibre
NO1	Good uniformity of style, length, colour with a sound staple	COTTS	Matted fibres
NO2	Average uniformity of style, length and possibly some slight discolouration and/or staple weakness	GREY	Grey fibre content more than expected within the fleece
		KEMPY	Kempy fibre content more than expected within the fleece

HOW DO WE GRADE WOOL?

The Wool graders employed throughout our depots are all highly skilled having initially completed a 5 year training programme. Each individual fleece is graded into 'types' rather than specific breeds, to ensure that the global markets are provided with fleeces possessing the unique characteristics required to suit the end users requirements. These include Fibre fineness (micron), colour, length, strength of staple along with the style which leads British wool to fall into 6 main categories. These are as follows:

WOOL GRADE TYPE CATEGORIES	
FINE:	Grade numbers start with a: 2 i.e- 203
MEDIUM:	Grade numbers start with a: 3 i.e- 305
CROSS:	Grade numbers start with a: 4 i.e- 403
LUSTRE:	Grade numbers start with a: 5 i.e- 503
HILL:	Grade numbers start with a: 6 i.e- 600
MOUNTAIN:	Grade numbers start with a: 7 i.e- 707

HOW DO WE SELL YOUR WOOL?

Once graded, packed and weighed each bale is 'cored' whereby a probe draws a random cross section sample of wool from each bale. Once the full sales lot has been cored, the samples are analysed to International Wool Textile Organisation standards at a laboratory in North Wales. This provides key data on processing and performance characteristics ahead of the wool being offered for sale by auction. The auctions are held on a regular basis throughout the year at our Bradford Headquarters.



FLEECE WOOL PRICES

GRADES 203 – 399

FINE WOOL - Mainly wool from such breeds as: Charollais, Clun Forest, Dorset, Hampshire, Shropshire, Southdown, Suffolk and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
203	53	13	66	SOUTHDOWN/CHAROLLAIS HOGS	66
204	41	13	54	SOUTHDOWN/CHAROLLAIS EWES	54
205	64	16	80	DORSET HORN / POLL DORSET	80
221	113	26	139	FINE HOGS NO1	129
222	38	14	52	FINE HOGS NO2	52
226	61	17	78	FINE EWES NO1	78
232	41	14	55	FINE EWES NO2	55
290	22	9	31	FINE LIGHT GREY	31
291	14	4	18	FINE DARK GREY / BLACK	18

MEDIUM WOOL - Mainly wool from such breeds as: Beltex, Bleu du Maine, Border Leicester, Halfbred-Scotch/Welsh, Lleyn, Romney, Texel and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
305	81	15	96	ROMNEY HOGS NO1	96
306	67	15	82	ROMNEY HOGS NO2	82
310	77	15	92	ROMNEY EWES NO1	92
320	67	13	80	ROMNEY EWES NO2	80
321	47	13	60	ROMNEY DISCOLOURED	60
322	125	29	154	MEDIUM HOGS NO1	142
334	45	13	58	MEDIUM HOGS NO2	58
338	72	18	90	MEDIUM EWES NO1	90
345	55	14	69	MEDIUM EWES NO2	69
348	58	17	75	MEDIUM EWES DEEP	75
350	16	5	21	JACOB NO1	21
351	14	4	18	JACOB NO2	18
390	28	10	38	MEDIUM LIGHT GREY	38
391	15	3	18	MEDIUM DARK GREY / BLACK	18
399	45	13	58	MEDIUM EWES DISCOLOURED	58

FLEECE WOOL PRICES

GRADES 403 – 592

CROSS WOOL - Mainly wool from such breeds as: Masham, Mule, Scottish Greyface and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
403	308	16	324	MASHAM HOGS	324
413	61	15	76	MASHAM EWES	76
416	51	13	64	MULE COTTS	64
417	51	14	65	MULE SOFT COTTS	65
423	50	18	68	MULE HOGS NO1	68
426	53	14	67	MULE HOGS NO2	67
430	53	18	71	MULE EWES NO1	71
431	50	14	64	GREYFACE	64
433	47	13	60	MULE KEMPY	60
434	51	15	66	MULE EWES NO2	66
490	32	9	41	MULE LIGHT GREY	41
491	14	4	18	MULE DARK GREY / BLACK	18

LUSTRE WOOL - Mainly wool from such breeds as: Bluefaced Leicester, Devon & Cornwall Longwool, Whiteface/Greyface Dartmoor, Lincoln/Leicester Longwool, Teeswater, Wensleydale and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
503	412	50	462	TEESWATER / WENSLEYDALE	440
506	39	14	53	LINCOLN & LUSTRE	53
545	15	10	25	DEVON / DARTMOOR NO1	33
548	8	8	16	DEVON / DARTMOOR COTTS	21
549	7	8	15	DEVON / DARTMOOR NO2	21
554	293	45	338	BLUEFACED LEICESTER	320
555	111	20	131	BLUEFACED LEICESTER CROSS	131
583	50	17	67	DEVON CROSS NO1	67
589	32	14	46	DEVON CROSS NO2	46
591	31	4	35	LUSTRE DARK GREY & BLACK	35
592	282	45	327	BLUEFACED DARK GREY & BLACK	305

FLEECE WOOL PRICES

GRADES 600 – 699

HILL WOOL - Mainly wool from such breeds as: Cheviot, Exmoor Horn, Hill Radnor, Lonk, Shetland, Beulah/Welsh Hill Speckled Face and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
600	87	17	104	FINE LONK HOGS NO1	104
601	58	17	75	FINE LONK EWES NO1	75
602	57	16	73	MEDIUM LONK NO1	73
605	51	13	64	LONK NO2	64
606	31	12	43	LONK GREY	43
614	126	28	154	CHEVIOT HOGS NO1	145
615	118	22	140	CHEVIOT HOGS NO2	135
616	82	21	103	CHEVIOT EWES NO1	103
620	76	17	93	CHEVIOT EWES NO2	93
630	218	16	234	SHETLAND WHITE NO1	234
631	162	12	174	SHETLAND MOORIT NO1	174
632	40	9	49	SHETLAND LIGHT GREY	49
633	205	15	220	SHETLAND WHITE NO2	220
634	131	6	137	SHETLAND DARK GREY & BLACK NO1	137
635	47	5	52	SHETLAND COLOURED NO2	52
636	51	8	59	HEBRIDEAN NO1	59
638	30	8	38	HEBRIDEAN NO2	38
639	20	5	25	HEBRIDEAN COTTS	25
647	54	19	73	CHEVIOT CROSS NO1	73
649	51	16	67	CHEVIOT CROSS NO2	67
653	86	18	104	FINE RADNOR HOGS NO1	104
654	53	14	67	FINE RADNOR HOGS NO2	67
655	69	18	87	FINE RADNOR EWES NO1	87
656	54	18	72	MEDIUM RADNOR NO1	72
657	56	14	70	MEDIUM RADNOR NO2	70
659	43	14	57	FINE RADNOR EWES NO2	57
668	25	12	37	FINE RADNOR LIGHT GREY	37
669	18	10	28	MEDIUM RADNOR LIGHT GREY	30
674	54	15	69	EXMOOR HORN NO1	69
676	48	13	61	EXMOOR HORN NO2	61
698	55	12	67	CHEVIOT HOGS DISCOLOURED	67
699	51	12	63	CHEVIOT EWES DISCOLOURED	63



















FLEECE WOOL PRICES

GRADES 707 – 791

MOUNTAIN WOOL - Mainly wool from such breeds as: Blackface, Dalesbred, Rough Fell, Swaledale, Welsh Mountain and their crosses.

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
707	30	10	40	SWALEDAL NO1	40
710	24	9	33	SWALEDAL NO2	33
711	27	9	36	SWALEDAL COTTS	36
712	14	6	20	SWALEDAL GREY	22
718	31	7	38	LIGHT HERDWICK	38
719	31	6	37	DARK HERDWICK	37
722	23	10	33	BLACKFACE MATTRESS	38
723	41	18	59	BLACKFACE MEDIUM NO1	59
725	42	17	59	BLACKFACE FINE NO1	59
732	41	15	56	BLACKFACE NO2	56
735	43	12	55	BLACKFACE COTTS	55
736	28	9	37	BLACKFACE LIGHT GREY	37
760	36	13	49	WELSH NO1	51
763	18	10	28	WELSH NO2	31
766	9	9	18	WELSH COLOURED KEMPY	20
789	11	2	13	WELSH STEEL	13
790	13	3	16	BLACK WELSH MOUNTAIN	16
791	73	7	80	SUPER BLACK WELSH MOUNTAIN	80

BRITISH WOOL LATEST WOOL VALUES

FINE	MEDIUM	CROSS	LUSTRE	HILL	MOUNTAIN
<p>Grade Numbers: 203 - 291</p> <p>Clun Forest, Dorset Down, Dorset Horn, Shropshire Oxford, Southdown, Suffolk and their crosses.</p>  <p>Southdown £0.61/kg</p>  <p>Suffolk £0.60/kg</p>  <p>Dorset Horn £0.85/kg</p> <p>Main end uses: Woven apparel, futons & hand knitting</p>	<p>Grade Numbers: 305 - 399</p> <p>Lleyn, Texel, Romney, Border Leicester, Welsh Halfbred and their crosses.</p>  <p>Lleyn £0.67/kg</p>  <p>Texel £0.67/kg</p>  <p>Romney £0.80/kg</p> <p>Main end uses: Woven apparel, hand knitting & carpets</p>	<p>Grade Numbers: 403 - 491</p> <p>Welsh Mule, Scotch Mule, N of E Mule, Masham and their crosses</p>  <p>Mule Scotch £0.71/kg</p>  <p>N of E Mule £0.71/kg</p>  <p>Welsh Mule £0.71/kg</p> <p>Main end uses: Knitwear & carpets</p>	<p>Grade Numbers: 503 - 592</p> <p>Lincoln Longwool, Wensleydale, Devon & Cornwall Longwool, Bluefaced Leicester and their crosses.</p>  <p>Cotswold £0.60/kg</p>  <p>Lincoln Longwool £0.60/kg</p>  <p>Bluefaced Leicester £3.61/kg</p> <p>Main end uses: Lustrous yarn, knitwear & woven apparel</p>	<p>Grade Numbers: 600 - 699</p> <p>Beulah, Hill Radnor, Gritstone, Lonk, Cheviot and their crosses.</p>  <p>Beulah £0.66/kg</p>  <p>Derbyshire Gritstone £0.71/kg</p>  <p>North Country Cheviot £0.96/kg</p> <p>Main end uses: Woven apparel, knitwear & carpets</p>	<p>Grade Numbers: 707 - 791</p> <p>Blackface, Swaledale, Rough Fell, Welsh Mountain and their crosses.</p>  <p>Swaledale £0.30/kg</p>  <p>Welsh Mountain £0.30/kg</p>  <p>Blackface £0.50/kg</p> <p>Main end uses: Carpets</p>

LAMB WOOL PRICES

GRADES 280 – 780

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
280	91	13	104	FINE LAMB	104
380	113	15	128	MEDIUM LAMB	128
480	98	14	112	CROSS LAMB	112
580	98	14	112	LUSTRE LAMB	112
680	78	13	91	HILL LAMB	91
780	40	10	50	MOUNTAIN LAMB	50

NOTE: APPLICABLE TO LAMB WOOL ONLY

The above table shows the maximum prices for lamb wools. The actual price payable will depend on the type, quality and condition of the wool tendered.

Wools which are of a crossbred nature will be valued under the group which reflects that particular style.

ODDMENTS:

GROUP 1101	Fallen, Plucked and Broken*
GROUP 1201	Locks*
GROUP 1301	Tail*
GROUP 7	Extraneous Matter - nil value

*These oddments will be valued in proportion to the appropriate fleece prices.

OTHER FLEECE WOOL TYPES

ORGANIC WOOL - CODE G

NEW FOR 2018

Up to 50p/kg Graded Advance Payment
(Please see page 3 for full details).

British Wool will handle and auction separately wool from farms with organic status. However, we have been advised by the Soil Association that we must receive farm organic status certificates and Trading Schedules annually.

Please send these to:
Producer Services Dept, British Wool, Wool House,
Sidings Close, Canal Road, Bradford BD2 1AZ or,
email: ps@britishwool.org.uk

Wool Sheets specifically for organic wool will be supplied to producers by the grading depot. Grading depot staff will arrange the separate grading and packing of all such wool in their respective catchment areas.

WINTER SHORN WOOL 2018/19 - CODE W

Winter shorn wool is clipped between 1 November and 28 February and if possible should be delivered no later than 28 February. To indicate winter shorn wools, the code W will be shown on the producer's grading advice.



BECOME THE NEXT SHEARING CHAMPION.



Matt Smith

Nine Hour Ewe World
Shearing Record Holder and
British Wool training advisor

British Wool trained shearers are recognised internationally for their good quality workmanship and win many awards and accolades as a result.

That's great for the industry but even better for producers as it means their fleeces will be the best prepared and presented, helping achieve a maximum return. Whether you're a beginner, want a refresher course, or fancy becoming an advanced shearing champion, we have a training course suitable for you.



Book your place now and learn from the best.
Call us on **01274 688666** or visit our website at
britishwool.org.uk



THE CAMPAIGN FOR WOOL
Patron: HRH The Prince of Wales

Together we're growing something special.

FAULT WOOL PRICES

GRADES 345F – 710V

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
345F	15	5	20	FINE, MEDIUM & CHEVIOT DAMAGED	20
345H	15	4	19	FINE, MEDIUM & CHEVIOT EXCESS MARKS	19
345T	1	2	3	FINE, MEDIUM & CHEVIOT DIP COLOURED	5
345V	22	7	29	FINE, MEDIUM & CHEVIOT VEGETABLE MATTER	29
345Y	4	3	7	FINE, MEDIUM & CHEVIOT WET	7
390V	4	2	6	FINE, MEDIUM LT GREY DAMAGED &/OR VEGETABLE MATTER	9
391V	1	2	3	FINE, MEDIUM DK GREY/BLACK DAMAGED &/OR VEGETABLE MATTER	3
434F	12	5	17	CROSS & LUSTRE DAMAGED	19
434H	15	4	19	CROSS & LUSTRE EXCESS MARKS	20
434T	20	5	25	CROSS & LUSTRE DIP COLOURED	25
434V	25	8	33	CROSS & LUSTRE VEGETABLE MATTER	33
434Y	4	3	7	CROSS & LUSTRE WET	7
490V	5	2	7	CROSS & LUSTRE LT GREY DAMAGED &/OR VEGETABLE MATTER	9
491V	1	2	3	CROSS & LUSTRE DK GREY/BLACK DAMAGED &/OR VEGETABLE MATTER	3
657F	9	2	11	RADNOR DAMAGED	14
657V	22	7	29	RADNOR VEGETABLE MATTER	29
657Y	2	2	4	RADNOR WET	4
668F	1	2	3	RADNOR COLOURED KEMPY DAMAGED	6
668V	8	6	14	RADNOR COLOURED KEMPY VEGETABLE MATTER	14
710F	1	2	3	SWALEDAL DAMAGED	3
710H	N/A	2	N/A	SWALEDAL EXCESS MARK	0
710T	N/A	2	N/A	SWALEDAL DIP COLOURED	0
710V	7	3	10	SWALEDAL VEGETABLE MATTER	10

FAULT WOOL PRICES

GRADES 710Y – 790V

GRADE	WOOL PAYMENT - p/kg			DESCRIPTION	CLIP VALUE p/kg 2017
	BALANCE	ADVANCE	TOTAL		
No.	2017	2018	2018		
710Y	1	2	3	SWALEDAL WET	3
719V	1	2	3	HERDWICK VEGETABLE MATTER &/OR DAMAGED, EXCESS MARKS	3
732F	1	2	3	BLACKFACE DAMAGED	7
732H	1	3	4	BLACKFACE EXCESS MARKS	5
732T	1	2	3	BLACKFACE DIP COLOURED	6
732V	22	8	30	BLACKFACE VEGETABLE MATTER	30
732Y	1	2	3	BLACKFACE WET	3
736V	1	2	3	BLACKFACE GREY DAMAGED &/OR VEGETABLE MATTER	5
763F	1	2	3	WELSH DAMAGED	5
763V	5	4	9	WELSH VEGETABLE MATTER	11
763Y	1	2	3	WELSH WET	3
766F	1	2	3	WELSH COLOURED KEMPY DAMAGED	3
766V	6	4	10	WELSH COLOURED KEMPY VEGETABLE MATTER	10
790V	4	2	6	BLACK WELSH/RADNOR DAMAGED &/OR VEGETABLE MATTER	6



DELIVERY AND PAYMENT INFORMATION

THE SCHEDULE OF PRICES IS BROKEN DOWN AS FOLLOWS:

THE BALANCE PAYMENT - Made to producers for their 2017 clip based on the final average price achieved at auction for the 2017 season less the Advance Payment already made, after deducting the handling cost for the 2017 clip.

THE ADVANCE PAYMENT - To be made to producers on receipt of their 2018 clip. This payment is made prior to the wool being sold. During our busiest periods in order not to delay paying you while your clip is awaiting being graded, we may make a payment which is calculated based on your weight. Once your clip has been graded you will receive written confirmation of your grades and value.

The prices payable by British Wool for wool produced and delivered in the 2018 season are set out on pages 14 - 17. All prices are expressed pence per kilogram (p/kg) net graded weight and apply only to wool produced in the United Kingdom by the registered producer who offers it for sale to British Wool. There are separate arrangements for lamb wools.

FAULTS AND DEFECTS - In the open market, wools which are contaminated with man-made or natural faults will achieve a lower price. These prices are given on page 22 - 23. Equivalent reductions from the price, where appropriate, will also apply to lamb wools and oddments.

SKIN WOOL - British Wool is prepared to enter into agreement with fellmongers and others for the handling and sale of skin wool. Such arrangements would not be subject to the provisions of part VI of the British Wool Marketing Scheme 1950, and may provide by arrangement for the transport, handling, storage, financing and sale of skin wool.

DELIVERY PERIODS - Wool produced between 1 May 2018 and 31 October 2018, if possible, should be delivered no later than 31 January 2019. Wool produced between 1 November 2018 and 26 February 2019 if possible, should be delivered no later than 28 February 2019.

Wool produced between 27 February 2019 and 30 April 2019 may be delivered at any time during that period or after 1 May 2019, but may not be graded until after 1 May 2019 and will be paid for in accordance with the 2019 Wool Price Schedule.

OTHER WOOL - British Wool is not obliged to accept any wool which is not tendered by the registered producer who produced it. If British Wool does accept such wool offered in accordance with Prescriptive Resolution No.1 of 26 February 1981, the price will be mutually agreed. The prices set out on pages 14 - 17 do not apply to any wool imported into the United Kingdom, or to any wool previously sold by British Wool or its agents, and no registered producer may send any such wool to British Wool or its agents.

VALUATION APPEALS - A registered producer has a statutory right to see their clip graded, or to send a representative, and ask for their wool to be kept separate from other wools for possible inspection later by a valuation appeal tribunal. If a producer wishes to exercise this statutory right, they must give notice to British Wool, before or when the clip is delivered, that they wish to see their wool graded.

Pursuant to Paragraph 72 (5) as amended, notice of appeal against valuation shall be given to British Wool's Wool Sales Manager in writing signed by the registered producer or their agent within ten days after they receive notification of the valuation.

THE PAYMENT SYSTEM

British Wool is a farmer owned organisation which, after a grading process, sells wool on behalf of its producers in a series of auctions over a 12 month period. British Wool handles your wool and it sells it on your behalf.

The price paid is the average of that attained over all of the sales during the year, less handling costs, resulting in the same grade wool being paid the same price irrespective of where you farm; the size of your clip or when your wool is received.

The average price gained is not known, and cannot be calculated, until the end of the selling season, and payment is made to you on receipt of your following year's clip.

Payment is made up of two parts, one an Advance Payment when the wool is delivered into British Wool, and the second a Balance Payment which is paid when the following year's clip is received.

FREQUENTLY ASKED QUESTIONS

1. Why does British Wool not pay the full amount straight away?

British Wool simply does not have the funds to do so as the wool is auctioned on behalf of the producers throughout the year. At the end of October each year upwards of 90% of the wool has been received by depots, but only 25% of the clip will have been auctioned.

2. Why does British Wool not pay a much higher advance payment?

The wool market is a global market reliant on many factors outside our control. Auction clearances and prices can be volatile, with potential movements of up to 50% during the season. The amount of unsold stock can vary enormously.

British Wool has to have sufficient funds in order for it to have the ability to be proactive when selling in the auctions and make decisions whether to sell or hold stock so the maximum price can be achieved for producers. This is why we can pay you more than our competitors (see page 3).

3. What about new producers?

British Wool is keen to identify and help genuine new producers into our industry and encourage them to market their wool through us, benefitting from our collective selling power and thus achieving the best price for their wool.

Consequently, we have introduced a scheme for new entrants. This scheme will see eligible producers receive 100% of their clip value* as an upfront payment in their first two years. Producers will then transition onto the standard payment scheme over the next three years by way of adjusted balancing payments so that, over the life of the 5 year scheme, new entrants receive the same cash as they would have done had they been on the standard payment scheme throughout that period. New entrants are paid the same price per kilo as existing members.

(For more details and eligibility criteria please call 01274 688 666 or email newentrants@britishwool.org.uk)

*initial payments based on previous year's clip values for the corresponding grades with an adjustment to the following year's payment to account for the difference between the previous clip year's values and the value actually achieved for the relevant payment year.

SUMMARY

The current payment system has been developed to allow British Wool to operate successfully in any market conditions and to use its collective strength in the marketplace in order to ensure you receive the true market value of your wool.

It is important to remember that British Wool does not buy your wool - it sells wool, on your behalf, thus realising its highest potential value.

IMPORTANT INFORMATION

AGM.

The 2018 Annual General Meeting of registered producers will be held in **Bradford on Wednesday 14th November 2018.**

Registered producers wishing to submit items for the agenda should submit them first for consideration by their appropriate Regional Committee. Once approved, items for the agenda should arrive at Wool House no later than 14th September 2018.

HELP US TO HELP YOU

Please inform us of any changes in respect of VAT No. trading title or authorised signatories. Failure to do so could affect your payments or right to vote.

EXEMPTIONS

1. Pursuant to Paragraph 70 of the Scheme: in the period 1 May 2018 to 30 April 2019, sales of wool from each of the rare breeds listed below shall be exempt from the provisions of Paragraph 71(1) and 71(2) of the Scheme. The breeds to which this exemption apply are: Balwen, Boreray, British grown Merino, Castlemilk Moorit, Galway, Hebridean, Leicester Longwool, Lincoln Longwool, Llanwenog, Manx Loaghtan, Norfolk Horn, North Ronaldsay, Portland and Soay.

2. Pursuant to Paragraph 70 of the Scheme: sales of daggings shall be exempted from the provisions of Paragraph 71(1) and 71(2) and 72 of the Scheme. For the purpose of this Resolution 'Daggings' means wool naturally clotted with dung or earth.

3. Sales by a producer of greasy wool for direct physical export to a buyer outside the United Kingdom shall be exempt from the provisions of paragraphs 69 to 72 of the Scheme, unless the export is made with the objective or effect of circumventing the provisions of paragraph 71. Any producer making such sales shall furnish British Wool with proof of export by 1st April of each year.

4. If a producer/entrepreneur requires wool for artisanal or craft purposes they may apply to British Wool for exemption from paragraphs 69 to 72 of the Scheme, subject to an annual limit of 3,000 kg. British Wool will generally give approval to such applications, subject to being satisfied that artisanal or craft uses are in fact intended, and that the application is made in good faith.

5. If a producer/entrepreneur requires wool for non-textile uses (e.g. insulation materials or composting) they may apply to British Wool for exemption from paragraphs 69 to 72 of the Scheme, subject to an annual limit of 15,000 kg. British Wool will generally give approval to such applications, subject to being satisfied that the criteria are met, and that the application is made in good faith.

Value Added Tax Act 1994 s.6(10) (b)

HM Revenue & Customs require British Wool to inform all registered wool producers who supply wool that the date on which the wool is deemed to be supplied to British Wool will be the date on which payment is made.

If payment is made in more than one instalment and the later instalments are paid within eighteen months of the wool being taken by British Wool, part of the wool is deemed to be supplied each time a payment is made by British Wool. This means that suppliers of wool will account for VAT output tax in the VAT return which covers the date on which a payment is made and only to the extent of the output tax included in that payment.

Agricultural Flat Rate System:

Please advise British Wool if you are registered under the above Scheme.

REGIONAL INFORMATION

• HEAD OFFICE:

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Bradford
BD2 1AZ
Tel: 01274 688666
Fax: 01274 652233
Email: mail@britishwool.org.uk
www.britishwool.org.uk

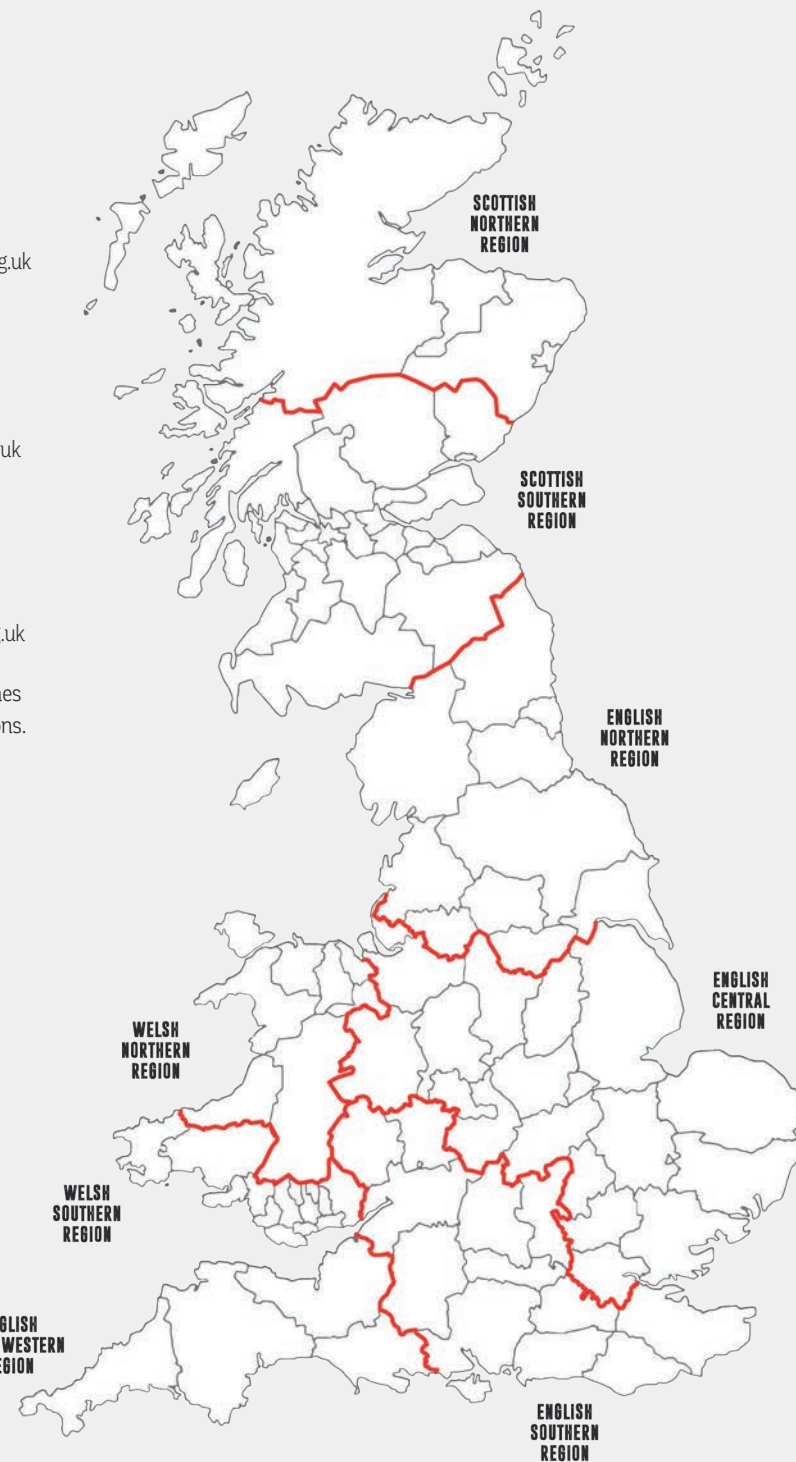
• SCOTTISH OFFICE:

Tel: 01877 339657
Email: so@britishwool.org.uk

• WELSH OFFICE:

Tel: 01686 626449
Fax: 01686 629299
Email: wo@britishwool.org.uk

Please contact Gareth Jones at Head Office for all regions.



ENGLISH REGIONAL INFORMATION

ENGLISH SOUTH WESTERN REGION

BOARD MEMBER:

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Dorset: Julian Cranton, Steeple Leaze Farm, Steeple, Wareham BH20 5NY

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Somerset: David Bawden, The Cloggs Farm, Hawkridge, Dulverton TA22 9QS

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SCOTTISH REGIONAL INFORMATION

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ADDITIONAL INFORMATION

British Wool has 9 Regionally Elected Members
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Senior Independent Director

Senior Independent Director to whom concerns can be
conveyed, if not resolved through the normal channel of
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Officer, can be contacted on:
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British Wool National Golden
Fleece Competition 2018

DO YOU HOLD THE GOLDEN FLEECE?



Winner will receive £1,000 And reserve £500

Finalists will be invited to a
presentation ceremony in Bradford
and receive a £125 product voucher
from JG Animal Health.

Entries to be received by
Friday 26th October 2018.

To view the competition rules, full list of eligible shows and British Wool grading depots
visit www.britishwool.org.uk For further information contact **01274 688666**
or email agpo@britishwool.org.uk

Show entry

Champion fleeces from 17 nominated
UK agricultural shows.

Depot entry

Registered wool producers can enter a maximum
of 2 fleeces across the following categories:

- Traditional Carpet type
- Speciality/Knitwear type



in association with



Together we're growing something special.

Competition Entry Form. For depot entries only.

Entries to be submitted to depots with completed entry form by **Friday 26th October 2018.**

Please complete **all sections** on this form.



To be completed by Producer

Trading Name:

Producer Number:

Name of Entrant / Contact:

Telephone Number:

Address inc Postcode:

Email Address:

Number of fleeces entered in each category
(Maximum of 2 fleeces per producer including both categories)

Traditional
Carpet type

Speciality/
Knitwear type

From which breed of sheep?

Following the competition, do you wish for your fleece(s) to be: (Please tick appropriate box)

Graded with the rest of your 2018 wool clip

Returned to the above address

To be completed by Depot Staff

Number of
fleeces received

Traditional
Carpet type

Speciality/
Knitwear type

Entered on to producer record
(Please tick this box)

Name:

Date:

To be completed by Grader

Entered into next stage
of competition

Yes

No

If No

Graded with
2018 clip

Returned to
producer address

Name:

Date:

STILL FINDING YOUR FEET?



**IF YOU'RE NEW TO SHEEP FARMING OUR
NEW ENTRANTS SCHEME WILL SUPPORT
YOU EVERY STEP OF THE WAY.**

To find out more about how our new entrants scheme can help you,
call **01274 688666** or email **newentrants@britishwool.org.uk**



THE CAMPAIGN FOR WOOL
Patron: HRH The Prince of Wales

britishwool.org.uk

Together we're growing something special.

2018 OUTLOOK

LATEST WOOL PRICES

Whilst no one can forecast wool prices, British Wool is actively marketing your product downstream to support prices over the medium to long-term. In the carpet sector we are currently rolling out a new marketing programme aimed at both the retailer and consumer, our branding licensing scheme will be refreshed in June and we are engaged in product development with our manufacturing partners to help drive demand for British wool.

The chart on page 3 illustrates the auction price of British wool relative to that of New Zealand wool over the last three years. We are encouraged that British wool is now selling at a modest premium to New Zealand wool and that the auction price through the 2017 season has been stable.

As shown in the table below, the prices achieved through the last three sales have, in most cases, been slightly better than the average for the year overall.

BREED	AVERAGE CLIP VALUE £/KG (AFTER ALL COSTS AND EXCLUDING VAT)	
	2017 Clip Value	2018 latest prices
Suffolk	£0.59	£0.60
Romney	£0.80	£0.80
Texel	£0.64	£0.67
Mule	£0.64	£0.71
Cheviot	£0.97	£0.96
Radnor	£0.60	£0.66
Welsh	£0.30	£0.30
Swaledale	£0.30	£0.30
Blackface	£0.52	£0.55

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