



British Wool – Sale Report

BW221 – 21st July 2026



KEY METRICS

Index:	2.659 -7.4%	Total weight offered:	999 tonnes
Average clean price:	£2.695 per kg	Total weight sold:	524 tonnes
Average greasy price:	£1.733 per kg	Clearance:	52.5%

SALE REPORT

With prices having increased by almost 20% in the last two sales of the 2025 selling season and the New Zealand market having undergone a correction over the last few weeks a pull back in the British Wool auction was not unexpected. The British Wool index dropped back by 7% in BW221 to 2.659 but one should note that this level is still 10% higher than the end of April and 90% higher than 12 months ago. With no significant participation in the auction by Chinese exporters, the pending refurbishment of one of the two commercial scouring plants in the UK, and other European wools available on the market during the summer, British Wool's sales team chose to take wool back into stock rather than sell into weak demand. Almost all of the main types offered saw some demand and it is worth noting that market fundamentals remain healthy.

The offer comprised a mix of old season and new season wool; 223 tonnes of 2025 season wool of which 128 tonnes sold, and 777 tonnes of new season wool of which 396 tonnes sold. The average greasy price was £1.73 per kg and on a clean basis the average price was £2.70 per kg. The offer included several organic lots which once again attracted a significant premium over the equivalent non-organic grades. British Wool now has less than 150 tonnes of the 2025 season wool clip left to sell. British Wool's intake for the 2026 clip year is currently running 5% down y-o-y on last season with shearing having been relatively slow to get underway this season. As such British Wool expects that the total offer in the August sale will be around 1000 tonnes.

The volumes sold, clearances by wool type, and price changes in BW221 were as below. The next British Wool sale is in three weeks' time on 11th August.

Wool type	Weight sold (Tonnes)	Clearance	Price change
Fine	60	46%	Hoggs 1 – Up to 4% Cheaper, Ewes 1 – 4% Cheaper, Ewes 2 – 7% Cheaper, Lt. Grey – 9% Cheaper
Medium	145	66%	Hoggs 1 – 6.5% Cheaper, Hoggs 2 – 9% Cheaper, Ewes 1 – 7.5% Cheaper, Ewes 2 – 9% Cheaper, Discoloured – 6% Cheaper, Lt Grey – 7.5% Cheaper
Romney	36	59%	Hoggs 1 – 2.5% Cheaper, Ewes 1 – 6% Cheaper
Mule	76	31%	Hoggs 1 – 5% Cheaper, Ewes 2 – Up to 10% Cheaper, Soft Cott's – 7% Cheaper, Cott's – 8% Cheaper, Lt. Grey – Up to 10% Cheaper
Lustre	4	33%	N/A
Cheviot	38	100%	Hoggs 1 – 8% Cheaper, Ewes 1 – 8% Cheaper, Ewes 2 – 7% Cheaper
Cheviot Cross	18	36%	No.1 – 7% Cheaper
Hill	0	0%	N/A
Blackface	16	82%	No. 2 – 6.5% Cheaper, Cott's – 7% Cheaper
Welsh Mountain	34	58%	No. 1 – Up to 10% Cheaper, Coloured Kempy – Up to 10% Cheaper
Swaledale	N/A	N/A	None in offer
Lamb	17	60%	Up to 8% Cheaper
Fault, Oddments, Organic, Organic	72	71%	Oddments – 7.5% Cheaper

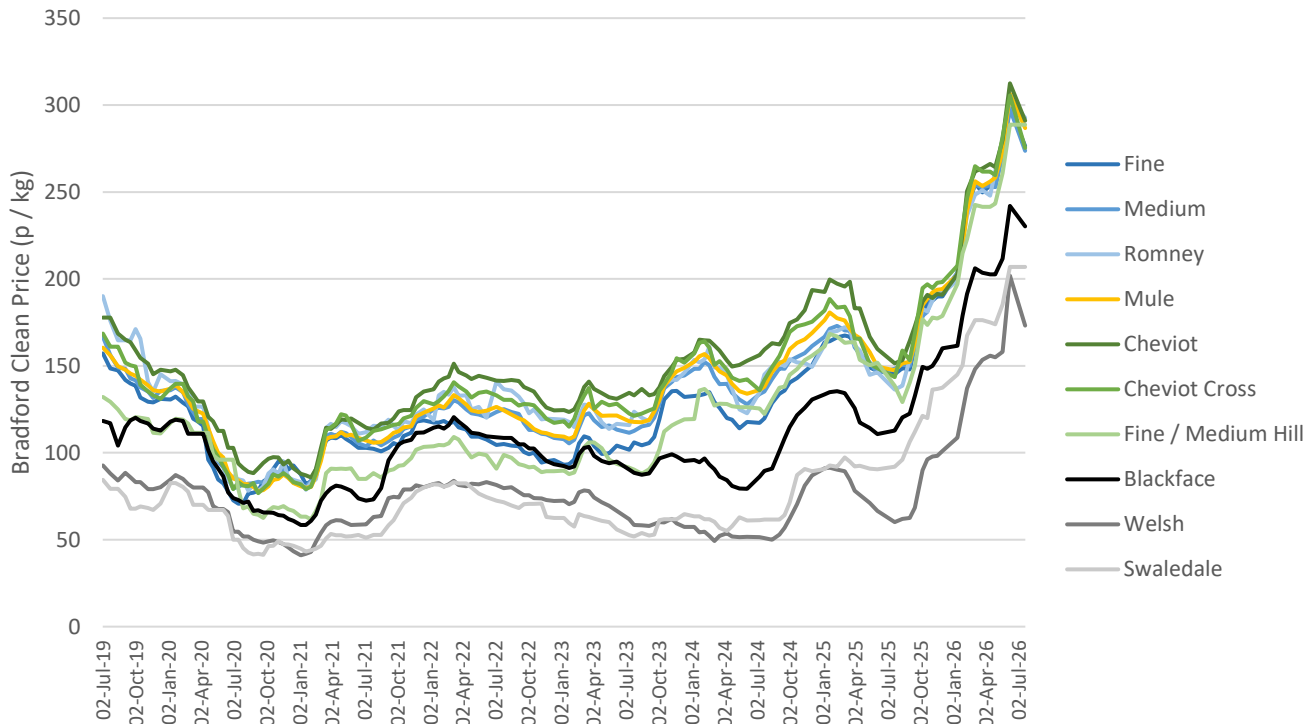


British Wool – Sale Report

BW221 – 21st July 2026



PRICE MOVEMENTS FOR KEY WOOL TYPES: JULY 2019 TO DATE



PRICE INDEX HISTORY: JULY 2015 TO DATE

